SKELLERUP

HALF YEAR REPORT
2022

Highlights

Strong financial growth

Revenue growth

10%

$150.5M

(HY21 $136.6m)

Earnings (EBIT)

18%

$32.4M

(HY21 $27.6m)

Earnings (NPAT)

19%

$23.2M

(HY21 $19.5m)

Operating Cashflow

44%

$19.7M

(HY21 $35.1m)

EPS growth

19%

11.89CPS

(HY21 9.98CPS)

Dividend per share growth

15%

7.5CPS

(HY21 6.5CPS)

Diverse and experienced team

6%

860

People Worldwide

(FY21 813)

Delivering for our customers

OVER 4,500

Customers

Contents

Chair and CEO Review	03	Comprehensive Income	10	Cash Flow	13
What We Do	06	Changes in Equity	11	Notes	14
Income Statement	09	Balance Sheet	12	Directory	19

Chair and CEO Review

Skellerup has maintained its strong forward momentum for the first half, generating record growth as a result of our unrelenting focus on delivering critical and essential products to global customers. For the six months ended 31 December 2021, Skellerup recorded a net profit after tax (NPAT) of $23.2 million. This result represents a 19% increase over the prior corresponding period (pcp).

This record performance is the result of Skellerup's continued focus on our customers' needs. We design and develop real solutions for customers – predominantly, original equipment manufacturers (OEM). Skellerup's essence is combining deep material expertise, strong product and tooling capability, and proven manufacturing process knowledge and experience. Being able to deliver essential products that often integrate multiple materials to changing and demanding regulatory standards is Skellerup's competitive advantage.

Despite the disruptive ongoing impacts of Covid-19, we achieved record first half revenue of $150.5 million up 10% on pcp which was also a record. The not insignificant impact of longer shipping timeframes, material shortages, freight and material cost increases were overcome, a testament to the adaptability and committed performance of our now 860-strong global workforce.

In a challenging period, Skellerup has continued to progress new products along their development path. We have launched products into market, started new projects and invested in capacity to deliver growth from new and existing products over the next 12 months.

Both Agri and Industrial divisions achieved record results generated from revenue growth, whilst maintaining margins and controlling indirect costs. Strongest growth was achieved in the United States, New Zealand and Asian markets.

Alongside the record first half result, we have strengthened our team, making new appointments in sales, product development and key operational roles. These people will help us continue our growth trajectory from new and existing products.

$000 (Unaudited)	Half-year Ended 31 December 2021	Half-year Ended 31 December 2020	Percentage Change
Revenue	150,470	136,589	10%
Earnings before interest and taxation	32,396	27,550	18%
Net profit after taxation	23,209	19,459	19%
Earnings per share	11.89	9.98	19%
Dividend per share	7.50	6.50	15%
Net debt	(25,592)	(12,956)	(98%)

Industrial Division

Skellerup's Industrial Division achieved a record EBIT of $18.7 million, up 20% on pcp. Revenue growth of 12% to $96.1 million was again broad based across markets and applications.

The US market had the largest positive impact on revenue due to sales growth in potable and wastewater applications and marine foam. Asian market growth was driven by products used in roofing, electronics, and health applications.

In New Zealand, market growth was due to foam, and soft materials used in marine, health, construction and furniture applications, alongside the contribution of Talbot Advanced Technologies, acquired by Skellerup in August 2021, and which traded in line with expectations. Talbot provides an excellent fit for the Skellerup Group, strengthening our capability and capacity for health, technology and electronics applications.

Agri Division

Agri Division achieved a record EBIT of $16.7 million, up 9% on pcp. Revenue growth of 7% to $54.3 million was also broad based. Skellerup is the second largest manufacturer of food-grade dairy rubberware globally and sales were up, particularly in the US market, although margins were down slightly due to the impact of increasing raw material prices and freight costs. Footwear sales were up across all markets, particularly so in New Zealand.

Covid-19 Impact

International shipping disruptions including restricted container availability, shipping capacity and port congestions were overcome by increasing the level of raw materials held and increasing finished goods in transit to our distribution centres and our customers. Constrained supply for some key raw materials was countered by the reformulation of compounds using alternate materials and supply sources. These necessary and prudent actions along with the impact of cost increases caused an increase in inventory and reduction in operating cash flow in the first half.

Dividend

Record first half earnings and confident expectations for the full year have enabled the Board to declare a 15% increase in the interim dividend to 7.5 cents per share, imputed 50%. The dividend will be distributed on 17 March 2022 to shareholders on the register at 5.00pm on 04 March 2022.

Outlook

We are optimistic about Skellerup' s position going forward. Our fundamentals for operating a sustainable growth-oriented business – working closely with customers, developing essential products, improving the efficiency and sustainability of our operations, investing in our people – will hold us in good stead.

With Covid-19 variants still impacting globally we will continue to collaboratively support our people across geographies to help them maintain their excellent performance.

Industrial $000 (Unaudited)	Half-year Ended 31 December 2021	Half-year Ended 31 December 2020	Percentage Change
Revenue	96,150	85,708	12%
Earnings before interest and taxation	18,662	15,542	20%
Agri $000 (Unaudited)	**Half-year Ended 31 December 2021**	**Half-year Ended 31 December 2020**	**Percentage Change**
Revenue	54,327	50,923	7%
Earnings before interest and taxation	16,657	15,311	9%

Our balance sheet remains strong with net debt only $25.6 million after having completed the acquisition of Talbot and investing in additional inventory to ensure uninterrupted supply for our customers.

Skellerup management planning for, and overcoming, Covid-19 disruptions will remain a key focus. Global and local supply chain disruptions, with their extended shipping times and increased freight costs, are expected to continue in the near term.

We expect FY22 NPAT to be in the range of $44 to $47 million.

The Board is proud of the contributions across our global team. Our people have risen magnificently during challenging times by continuing to deliver the many essential products we make to our global customers.

We remain focused on ensuring Skellerup's global team remain well supported and we will continue to invest in the business to grow sustainable earnings and shareholder returns.

Elizabeth (Liz) Coutts
Chair and Director

David Mair
Chief Executive Officer
and Director

What We Do

Skellerup designs and manufactures components and products used in a wide range of everyday applications that often must meet stringent food, drinking water, hygiene and safety standards.

Industrial & Retail

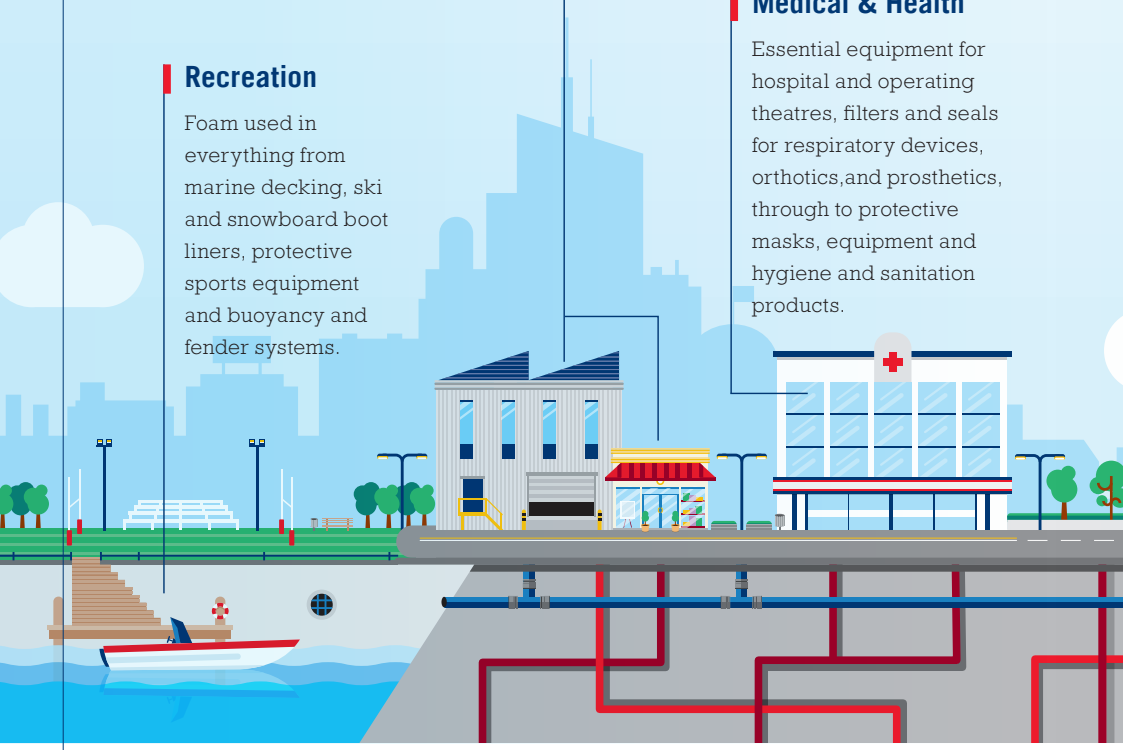
Sealing and insulation products across plumbing, roofing and other industrial applications. Our products are used in mobile equipment and point-of-sale devices.

Recreation

Foam used in everything from marine decking, ski and snowboard boot liners, protective sports equipment and buoyancy and fender systems.

Medical & Health

Essential equipment for hospital and operating theatres, filters and seals for respiratory devices, orthotics,and prosthetics, through to protective masks, equipment and hygiene and sanitation products.



Skellerup has extensive expertise in combining materials including rubber (including silicone and liquid silicone), plastic, and metals to meet these demanding requirements.

Transport

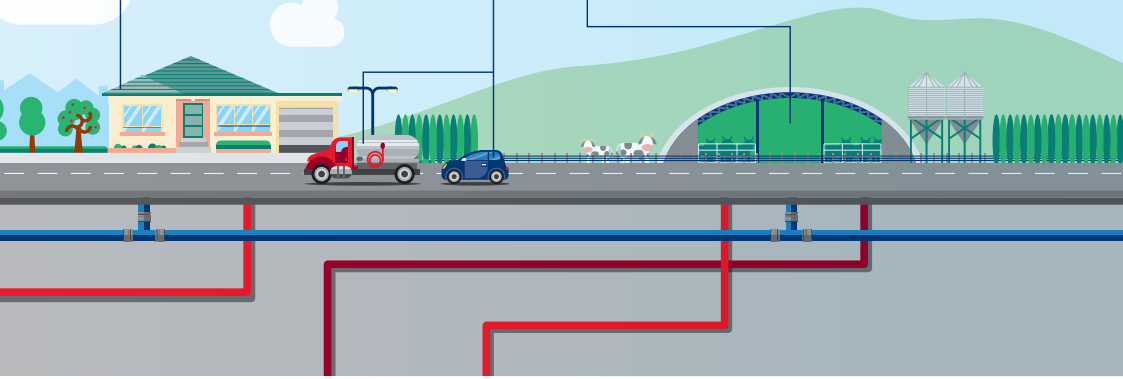
Vacuum systems, seals and couplings used in motor vehicles.

Residential

Sealing and valve components in home appliances, showers and tapwear. Bedding and furniture materials. Sealing and insulation products for roofing, solar, plumbing, HVCA applications, and potable, waste and stormwater systems.

Dairy

Key components in dairy milking systems and animal hygiene products. Valves and seals for irrigation systems. And of course a full range of protective footwear.



Consolidated Financial Statements

For the half-year ended 31 December 2021

Income Statement

for the half-year ended 31 December 2021

	Note	Half-year Ended 31 Dec 2021 $000 (Unaudited)	Half-year Ended 31 Dec 2020 $000 (Unaudited)
Revenue	2	150,470	136,589
Cost of sales		(89,722)	(80,966)
Gross profit		60,748	55,623
Other income/(expenses)		1,021	1,054
Selling, general and administration expenses		(29,373)	(29,127)
Profit for the period before tax, finance costs and share of net profit of associates		32,396	27,550
Finance costs		(913)	(1,135)
Share of net profit of associates accounted for using the equity method		(98)	(50)
Profit for the period before tax		31,385	26,365
Income tax expense		(8,176)	(6,906)
Net after-tax profit for the period, attributable to owners of the Parent		23,209	19,459
Earnings per share			
Basic earnings per share (cents)		11.89	9.98
Diluted earnings per share (cents)		11.78	9.89
Net tangible assets per share (cents)		68.46	65.85

The above Income Statement should be read in conjunction with the accompanying notes.

Statement of Comprehensive Income

for the half-year ended 31 December 2021

	Half-year Ended 31 Dec 2021 $000 (Unaudited)	Half-year Ended 31 Dec 2020 $000 (Unaudited)
Net profit after tax for the period	23,209	19,459
Other comprehensive income		
Will be reclassified subsequently to profit or loss when specific conditions are met		
Net increase/(decrease) in cash flow hedge reserve	(421)	542
Income tax related to increase/(decrease) in cash flow hedge reserve	118	(152)
Not expected to be reclassified subsequently into profit or loss		
Foreign exchange movements on translation of overseas subsidiaries	367	(3,988)
Income tax related to gains/(losses) on foreign exchange movements of loans with overseas subsidiaries	1	96
Other comprehensive income net of tax	65	(3,502)
Total comprehensive income for the period attributable to equity holders of the Parent	23,274	15,957

Statement of Changes in Equity

for the half-year ended 31 December 2021

	Fully Paid Ordinary Shares	Cash Flow Hedge Reserve	Foreign Currency Translation Reserve	Employee Share Plan Reserve	Retained Earnings	Total
	$000	$000	$000	$000	$000	$000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Balance 1 July 2021	72,406	166	(9,461)	296	132,742	196,149
Profit for the period	-	-	-	-	23,209	23,209
Other comprehensive income	-	(303)	368	-	-	65
Total comprehensive income for the period	-	(303)	368	-	23,209	23,274
Share incentive scheme	-	-	-	221	-	221
Dividends paid	-	-	-	-	(20,504)	(20,504)
Balance 31 December 2021	72,406	(137)	(9,093)	517	135,447	199,140
Balance 1 July 2020	72,173	176	(7,615)	374	119,455	184,563
Profit for the period	-	-	-	-	19,459	19,459
Other comprehensive income	-	390	(3,892)	-	-	(3,502)
Total comprehensive income for the period	-	390	(3,892)	-	19,459	15,957
Share incentive scheme	233	-	-	(300)	411	344
Dividends paid	-	-	-	-	(14,606)	(14,606)
Balance 31 December 2020	72,406	566	(11,507)	74	124,719	186,258

Balance Sheet

as at 31 December 2021

	As at 31 Dec 2021 $000 (Unaudited)	As at 30 Jun 2021 $000 (Audited)	As at 31 Dec 2020 $000 (Unaudited)
Current assets			
Cash and cash equivalents	16,408	15,673	20,044
Trade and other receivables	50,767	52,084	44,427
Inventories	60,893	50,259	49,621
Income tax receivable	46	303	203
Derivative financial assets	537	492	1,002
Total current assets	128,651	118,811	115,297
Non-current assets			
Property, plant and equipment	87,539	85,457	85,618
Right of use assets	20,356	17,850	20,069
Deferred tax assets	3,335	3,351	2,863
Goodwill	61,045	54,906	54,536
Intangible assets	2,955	2,914	1,467
Investment in associate	1,501	1,561	1,491
Derivative financial assets	61	24	333
Total non-current assets	176,792	166,063	166,377
Total assets	305,443	284,874	281,674
Current liabilities			
Trade and other payables	28,080	31,207	28,792
Provisions	5,176	5,669	5,342
Income tax payable	4,843	4,241	2,825
Interest-bearing loans and borrowings	-	409	-
Lease liabilities - short term	5,271	4,569	4,305
Derivative financial liabilities	543	257	323
Total current liabilities	43,913	46,352	41,587
Non-current liabilities			
Provisions	2,373	2,198	1,898
Interest-bearing loans and borrowings	42,000	24,000	33,000
Deferred tax liabilities	1,627	1,915	2,128
Lease liabilities - long term	16,076	14,225	16,723
Derivative financial liabilities	314	35	80
Total non-current liabilities	62,390	42,373	53,829
Total liabilities	106,303	88,725	95,416
Net assets	199,140	196,149	186,258
Equity			
Share capital	72,406	72,406	72,406
Reserves	(8,713)	(8,999)	(10,867)
Retained earnings	135,447	132,742	124,719
Total equity	199,140	196,149	186,258

Cash Flow Statement

for the half-year ended 31 December 2021

	Half-year Ended 31 Dec 2021 $000 (Unaudited)	Half-year Ended 31 Dec 2020 $000 (Unaudited)
Cash flows from operating activities		
Receipts from customers	152,340	136,886
Interest received	5	30
Dividends received	2	1
Payments to suppliers and employees	(124,332)	(95,743)
Income tax paid	(7,430)	(4,939)
Interest and bank fees paid	(503)	(661)
Interest on right-of-use asset leases	(411)	(474)
Net cash flows from/(used in) operating activities	19,671	35,100
Cash flows from investing activities		
Proceeds from sale of property, plant and equipment	268	281
Payments for property, plant and equipment	(3,386)	(2,135)
Payments for intangible assets	(328)	(414)
Acquisition of a business, net of cash acquired	(10,216)	-
Net cash flows from/(used in) investing activities	(13,662)	(2,268)
Cash flows from financing activities		
Proceeds from/(repayments for) loans and advances	17,601	(9,034)
Proceeds from issue of shares	-	233
Repayments of lease liabilities	(2,454)	(2,197)
Dividends paid to equity holders of Parent	(20,504)	(14,607)
Net cash flows from/(used in) financing activities	(5,357)	(25,605)
Net increase/(decrease) in cash and cash equivalents	652	7,227
Cash and cash equivalents at the beginning of the period	15,673	13,617
Effect of exchange rate fluctuations	83	(800)
Cash and cash equivalents at the end of the period	16,408	20,044

Notes to the Financial Statements

as at 31 December 2021

1. Corporate Information

The financial statements of Skellerup Holdings Limited, for the half year ended 31 December 2021, were authorised for issue in accordance with a resolution of the Directors dated 16 February 2022.

Skellerup Holdings Limited ('the Company') is a limited liability company incorporated and domiciled in New Zealand. It is registered under the Companies Act 1993 with its registered office at Level 3, 205 Great South Road, Greenlane, Auckland. The Company is a Reporting Entity in terms of the Financial Markets Conduct Act 2013 and is listed on the New Zealand Exchange (NZX Main Board) with the ticker SKL.

Summary of Significant Accounting Policies

a) Basis of Preparation

This general-purpose condensed financial report for the half year ended 31 December 2021 has been prepared in accordance with NZ IAS 34 Interim Financial Reporting and IAS 34 Interim Financial Reporting.

The half year financial report does not include all notes of the type normally included within the annual financial report and, therefore, cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the consolidated entity as does the full financial report.

It is recommended that the half year financial report be read in conjunction with the annual report for the year ended 30 June 2021 and considered together with any public announcements made by Skellerup Holdings Limited during the half year ended 31 December 2021 in accordance with the continuous disclosure obligations of the NZX listing rules.

All accounting policies and methods of computation are the same as those adopted in the most recent annual financial report.

The financial statements are presented in New Zealand dollars and all values are rounded to the nearest thousand dollars ($000).

2. Segment Information

The Group's operating segments are Agri, Industrial and Corporate; these are the divisions reported to the executive management and Board of Directors to assess performance of the Group and allocate resources.

The principal measure of performance for each segment is EBIT (earnings before interest and tax). As a result, finance costs and taxation have not been allocated to each segment.

Agri Segment

The Agri segment manufactures and distributes dairy rubberware, which includes milking liners, tubing, filters and feeding teats, together with other related agricultural products and dairy vacuum pumps to global agricultural markets.

2. Segment Information (continued)

Industrial Segment

The Industrial segment manufactures engineered products across a range of industrial applications including potable and waster water, roofing, plumbing, sport and leisure, electrical, health and hygiene.

Corporate Segment

The Corporate segment includes the Parent Company and other central administration expenses that have not been allocated to the Agri and Industrial segments.

For the half-year ended 31 December 2021	Agri $000	Industrial $000	Corporate/ Elimination $000	Total $000
Revenue	54,327	96,150	(7)	150,470
Segment EBIT	16,657	18,662	(2,923)	32,396
Profit before tax, finance costs and share of net profit of associates				32,396
Finance costs				(913)
Share of net profit of associates				(98)
Profit before tax				31,385
Income tax expense				(8,176)
Net after-tax profit				23,209
Assets and liabilities				
Segment assets	125,979	156,898	22,566	305,443
Segment liabilities	12,747	39,127	54,429	106,303
Net assets	113,232	117,771	(31,863)	199,140
Other segment information				
Capital expenditure	1,149	11,727	-	12,876
Cash flow				
Segment EBIT	16,657	18,662	(2,923)	32,396
Share of net profit of associates	-	(98)	-	(98)
Adjustments for:				
- Depreciation and amortisation	2,094	1,816	24	3,934
- Depreciation right of use assets	388	2,172	34	2,594
- Non-cash items	-	-	(193)	(193)
Movement in working capital	(2,382)	(5,427)	(2,064)	(9,873)
Segment cash flow	16,757	17,125	(5,122)	28,760
Finance and tax cash expense				(7,933)
Movement in finance and tax accrual				(1,156)
Net cash flow from operating activities				19,671

2. Segment Information (continued)

For the half-year ended 31 December 2020	Agri $000	Industrial $000	Corporate/ Elimination $000	Total $000
Revenue	50,923	85,708	(42)	136,589
Segment EBIT	15,311	15,542	(3,303)	27,550
Profit before tax, finance costs and share of net profit of associates				27,550
Finance costs				(1,135)
Share of net profit of associates				(50)
Profit before tax				26,365
Income tax expense				(6,906)
Net after-tax profit				19,459
Assets and liabilities				
Segment assets	120,407	132,268	28,999	281,674
Segment liabilities	13,875	38,417	43,124	95,416
Net assets	106,532	93,851	(14,125)	186,258
Other segment information				
Capital expenditure	1,212	1,379	55	2,646
Cash flow				
Segment EBIT	15,311	15,542	(3,303)	27,550
Share of net profit of associates	-	(50)	-	(50)
Adjustments for:				
- Depreciation and amortisation	2,019	1,616	20	3,655
- Depreciation right of use assets	418	2,143	37	2,598
- Non-cash items	-	-	460	460
Movement in working capital	5,148	3,756	23	8,927
Segment cash flow	22,896	23,007	(2,763)	43,140
Finance and tax cash expense				(5,600)
Movement in finance and tax accrual				(2,440)
Net cash flow from operating activities				35,100

3. Dividends Paid

	Half-year Ended 31 Dec 2021 $000	Half-year Ended 31 Dec 2020 $000
Declared and paid during the period		
Final dividend for June 2021 year on ordinary shares of 10.5 cents per share, imputed to 50%, paid on 15 October 2021		
(2020: 7.5 cents per share imputed to 50%, paid on 16 October 2020)		
Net dividend paid	**20,504**	14,606

Subsequent to the six-month period, the Board of Directors resolved to pay an interim dividend of 7.5 cents per share (imputed 50%), on the 195,276,382 ordinary shares on issue for a total amount of $14,645,729. The dividend will be paid on 17 March 2022 to shareholders on the register at 5.00pm on 04 March 2022. The Dividend Reinvestment Plan will not be operative for this dividend payment.

This compares to the prior-year interim dividend of 6.5 cents per share, totalling $12,692,969 which was paid on 18 March 2021.

4. Interest-bearing Loans and Borrowings

Bank loans are provided under a $70 million multi-currency syndicated facility agreement with ANZ Bank New Zealand Limited and Bank of New Zealand which has an expiry date of 31 August 2024.

5. Events after the Balance Sheet date

There have been no subsequent events after 31 December 2021 requiring disclosure.

Corporate Directory

Directors

EM Coutts, ONZM, BMS, FCA, CFIoD
Chair

BD Cushing, BCom, ACA

AR Isaac, CNZM, BCA, FCA

DW Mair, BE, MBA

PN Shearer, BCom

WJ Strowger, LLB (Hons)

Officers

DW Mair, BE, MBA
Chief Executive Officer

GR Leaming, BCom, CA
Chief Financial Officer

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Auditors

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Britomart
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New Zealand

Share Registrar

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Auckland 1142
New Zealand

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Takapuna
Auckland 0622
New Zealand

Managing your shareholding

Online
To change your address, update your payment instructions and to view your investment portfolio including transactions, please visit: www.computershare.co.nz/investorcentre

General enquiries
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Telephone: +64 9 488 8777
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Please assist our registrar by quoting your Common Shareholder Number (CSN).

Skellerup Holdings Limited

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